



SCOUT SALE PLANNING WORKSHEET

What are your 2017-18 Scouting Adventures: _____

About how much money do you need to earn to fund your Scouting Adventures: \$ _____

Your Sales Goal: \$ _____

Divide your needed earnings by your commission (35 for Online, 39 for Take the Order, 37 for an average of the two) and multiply by 100, then round to calculate your sales goal.
 Example: Summer Camp \$350 - \$60 Campership = \$290 / 37 *100 -> \$800 Sales Goal)

Can you think of 10 people that will support your Scouting adventures with a purchase of popcorn?

- | | | | |
|-------|----------|----------------|------------------|
| Mom | Uncles | Neighbors | Teachers |
| Dad | Grandmas | Church Members | Family Friends |
| Aunts | Grandpas | Babysitters | Parents' Friends |

Who else can you think of? Make a list of 10 people and the amount they might buy.

| | | |
|-------|--|----|
| 1. | | \$ |
| 2. | | \$ |
| 3. | | \$ |
| 4. | | \$ |
| 5. | | \$ |
| 6. | | \$ |
| 7. | | \$ |
| 8. | | \$ |
| 9. | | \$ |
| 10. | | \$ |
| TOTAL | | \$ |

Don't forget about Online Sales!
 Register your Scout account anytime at
Trails-End.com
 to sell to family and friends that live far away.

Earn a Mt. Diablo Silverado Council Campership for 2018 T805 Summer Camp at Camp Wolfeboro!!

Sell \$650 in Popcorn with Take the Order and/or Online Sales and you'll earn a Campership!

Sell \$650 = \$60 Campership
 Sell \$1,500 = \$150 Campership



2017 TAKE THE ORDER FORM Troop 805 SALES COMMISSIONS

| Products for Sale | Price | 39% Commission |
|--|-------|----------------|
| Popping Corn | \$10 | \$3.90 |
| Classic Caramel Corn | \$10 | \$3.90 |
| White Cheddar Popcorn | \$15 | \$5.85 |
| Unbelievable Butter 18pk Microwave Popcorn | \$18 | \$7.02 |
| Kettle Corn 18pk Microwave Popcorn | \$20 | \$7.80 |
| Premium Caramel Corn with Nuts | \$20 | \$7.80 |
| Salted Caramel Corn | \$20 | \$7.80 |
| White Chocolatey Pretzels | \$22 | \$8.58 |
| Chocolatey Caramel Crunch | \$25 | \$9.75 |
| Cheese Lover's Collection | \$30 | \$11.70 |
| Chocolate Lover's Collection | \$55 | \$21.45 |
| Military Donation \$30 | \$30 | \$11.70 |
| Military Donation \$50 | \$50 | \$19.50 |